5808-A BRECKENRIDGE
PARKWAY, TAMPA, FL 33610
RSADLER@MC2ENGINEERS.COM
WWW.MC2ENGINEERS.COM

Job Title: Market Leader
Fort Myers, Palm Beach & Orlando, Florida

THE COMPANY: MC Squared, Inc. is a regional professional consulting firm specializing in the fields of Geotechnical engineering, Geo-Environmental Construction Materials Testing and Inspection and Pavement Management with offices in Florida, Georgia and South Carolina. Our clients are comprised of DOT's, municipalities, state agencies and large multi-national engineering firms. We are retained to provide complex and innovative engineering solutions to support the design of water and wastewater treatment plants, roadways, bridges, airports, tunnels and conveyance systems. (Additionally, we provide innovative and cost-effective solutions for structures, commercial developments and educational systems.) MC Squared has created an environment of subject matter experts (SME) and seasoned professionals with national and international experience as well as PhD-level engineers. Our team provides a healthy environment for career advancement in technical, managerial and business development areas with an exceptional commitment to engineering excellence and client service.

Job Description:
The Market Leader of MC Squared, Inc. in the Operations will lead and have executive responsibility for the business unit that encompasses, Geotechnical and Geophysical Engineering, Geo-Environmental, Construction Inspection and Testing and Pavement Design and Management. Our markets are primarily the Civil Public Sector, Transportation, Aviation, Water, etc. Our core-competence services are provided to a wide array of clients, including FDOT, state agencies, municipalities, design consultants, and large general contractors in the Southeast Regin. This role includes collaborating with the senior management team and executive leadership to ensure MC Squared's mission's organizational alignment and support.

Market Leader Job Responsibilities:

- Grow the South Florida operational unit through strategic alliances on DBB, DB and large projects
- As part of the executive team, builds and evolves MC^2's strategic plan
- Actively advance the cause and mission of MC Squared
- Mentors associates in leadership development
- Actively participates in professional and technical organizations
- Lead the business development efforts in the Florida market by establishing strong relationships with prime consultants
- Actively involved in the South Florida market to represent the company as a consultant of choice.
- Provide focus on quality, client satisfaction, safety and added value
- Works with business unit staff to set annual operational and capital expenditure targets in line with MC^2's strategic plan and annual operating targets
- Provides business unit oversight to staff and holds them accountable to expectations, including operational and financial performance
- Provide mentorship to EIT's and help professionally develop staff engineers
- Evaluate opportunities and make strategic decisions regarding Go No-Go
- Regularly communicate with clients to ensure work quality, exceptional staff performance, and address client concerns and manage expectations

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Qualifications and Skills:

- B.S. Degree in Civil Engineering with an emphasis in Geotechnical Engineering, MS preferred
- 10+ years of experience in complex heavy civil projects, preferably in Florida
- Florida Professional Engineer registration, or ability to obtain within 6 months
- Leadership, written and oral communications, emotional intelligence, entrepreneurial spirit
- Has the ability to develop meaningful relationships with clients and staff
- Experience in overseeing the deployment and management of engineering teams, planning, scheduling projects, and advanced knowledge of how to drive operational excellence, standards, value and productivity of business
- Strong business planning, management, and organizational experience
- Thinks strategically, objectively, and analytically; considers future implications of plans and weighs the benefits and risks of actions. Exercises good judgment
- Acts with agility and anticipates changes in business conditions and ensures appropriate communication and action is taken to manage these changes
- Displays an entrepreneurial and innovative mindset
- Is aggressive, assertive, energetic, competitive, and humble
- Builds a culture of employee growth and development
- Promotes a culture of client satisfaction through metrics, communication, and accountability

Why work for MC Squared?
Here at MC Squared, we know just how important it is to have a coherent company culture. Our firm is dedicated to safety, a positive attitude and a commitment to exceptional work quality; we take pride in a culture that is driven by these core values of safety, quality and "Can Do" attitude. Our goal is to grow our team by onboarding people who either share these core values or possess the willingness and ability to embrace these values. That is why at MC Squared, our most important asset is our people. MC Squared has experienced growth at 40 percent a year over the last several years and our current in-house projects show the trend will continue. We have a remarkable executive leadership team that will inspire you to learn and grow. We are exceptional people who excel at the top of our industry in providing exceptional solutions!

Company Benefits: MC Squared offers an excellent compensation and benefits package including medical, vision, dental, accident, GAP and disability insurance, 401(k), 401(k) match, paid life insurance, profit sharing, paid holidays and vacations. MC Squared is an Equal Opportunity Employer. You MUST be DRUG-FREE and have a GOOD driving record.

How to Apply: Please send your resume via e-mail to rsadler@mc2engineers.com. TNo phone calls please and NO EMPLOYMENT AGENCIES.